

Message Text

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PAGE 01 DAMASC 03030 201406Z

50

ACTION AGR-08

INFO OCT-01 NEA-06 ISO-00 EB-07 COME-00 AID-05 SSO-00

CIAE-00 INR-05 NSAE-00 RSC-01 /033 W

----- 124518

R 201353Z DEC 74

FM AMEMBASSY DAMASCUS

TO SECSTATE WASHDC 2222

INFO AMEMBASSY BEIRUT

LIMITED OFFICIAL USE DAMASCUS 3030

DEPT FOR NEA/ARN

STATE PASS AGRICULTURE

BEIRUT FOR AGATT PITCHER

EO 11652: N/A

TAGS: BEXP, BAGR, SY

SUBJECT: SYRIAN SOYBEAN TENDER WITH INTERNATIONAL PROTEIN
CORPORATION (IPC)

REF: A. DAMASCUS 2996; B. STATE 275100

1. REQUEST STATE OR AGRICULTURE CALL GREGORY HOLT, ASSISTANT TO
PRESIDENT OF IPC (201/227-2710, OR 212/267-0077) (REF B), AND
INFORM HIM IPC REP. WILLIAM DAMMOUS CALLED ON EMBASSY AFTERNOON
DEC 19 TO REVIEW DISCUSSIONS WITH DR. AMIN TAFRAN, DIR. GEN.,
FEEDS AND FODDER DEPT., SYRIAN MINISTRY OF AGRICULTURE. DAMMOUS
REQUESTED ECONOFF'S REPRESENTATION TO TAFRAN UPON REOPENING LATTER'S
OFFICE DEC 21 IN ORDER TO ASSIST IPC'S EFFORTS TO WIN THIS \$2.65
MILLION CONTRACT.

2. DAMMOUS ALSO REQUESTED WE INFORM TAFRAN WE HAVE SEEN
TAFRAN'S DEC 18 CABLE TO IPC IN ORDER TO MAKE LOW-KEY REPRESENTATION
RE LAST PART OF CABLE WHICH SEEMS INCONSISTENT WITH
USUAL BIDDING PROCEDURES, I.E., THREATENING IPC WITH SUIT EVEN
BEFORE CONTRACT SIGNED. DAMMOUS HOPED IPC WOULD IN EFFECT
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IGNORE THIS PART OF TAFRAN'S DEC 18 CABLE UNTIL DAMMOUS

HAD OPPORTUNITY TO STRAIGHTEN OUT MATTERS IN DAMASCUS.

3. COMMENT: WHILE IT OBVIOUS THAT IPC'S PATIENCE IS
BEING CALLED UPON ONCE MORE, WE HOPE TAFRAN'S POSSIBLY IMPETUOUSLY
WRITTEN CABLE WILL NOT UPSET THIS DEAL AND IPC WILL
ALLOW EMBASSY AND DAMMOUS TO HAVE ANOTHER GO AT TAFRAN.

4. WE ARE COORDINATING OUR ACTIONS WITH AGATT IN BEIRUT.
MURPHY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SOYBEANS
Control Number: n/a
Copy: SINGLE
Draft Date: 20 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: elyme
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974DAMASC03030
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740370-1110
From: DAMASCUS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741220/aaaaaqpb.tel
Line Count: 70
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AGR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 74 DAMASCUS 2996, 74 STATE 275100
Review Action: RELEASED, APPROVED
Review Authority: elyme
Review Comment: n/a
Review Content Flags:
Review Date: 23 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 AUG 2002 by cunninfx>; APPROVED <19 MAR 2003 by elyme>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SYRIAN SOYBEAN TENDER WITH INTERNATIONAL PROTEIN CORPORATION (IPC)
TAGS: BEXP, SY
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005